



Client: KOBELCO
Agency: InQuest Marketing
Contact: Erica LoPresti
Phone: 908-459-0101 x 410
E-mail: erica.lopresti@inquestmarketing.com

For Immediate Release

Company Wrench Expands Unique Service Offerings into South Jersey

Williamstown, N.J. - It began in 1999, when Brad Hutchinson opened a truck, trailer, and equipment shop to offer 24-hour wrecker and recovery services to the public. Over the years, the addition of mechanics introduced Hutchinson's shop to the heavy mechanical side of the business, which eventually developed the shop into a heavy equipment dealership. Hutchinson's strong work ethic and quality services earned his company a trustworthy reputation that continued to fuel its success. Fourteen years later, Hutchinson's shop has evolved into a company that is now known as an equipment dealer for reputable heavy equipment and attachment manufacturers, Company Wrench.

Today, Company Wrench operates from ten locations in seven states throughout the United States and serves customers across the construction, demolition, scrap and recycling industries by focusing on manufacturing, sales, rentals, parts and service offerings through its many specialized divisions. The newest Company Wrench facility, located at 2636 South Black Horse Pike in Williamstown, N.J., sits on four acres of fenced-in property and is 16,000 sq. ft. The facility offers an in-house parts and service department and boasts ten full-service bays, an enhanced parts counter and three full-time service trucks. Market development for this southern N.J. facility began three years ago and with a major remodel underway on an existing building, a grand opening is scheduled for the spring of 2015.

Company Wrench's South Jersey location is ideal because of its proximity to numerous major cities. "The New Jersey market is very much alive," says Michael Gilmartin, NE Regional Manager of Company Wrench. "With continuous infrastructure work going on, there's a ton of opportunity in the area." The N.J. facility will serve customers within a 3.5 hour radius of Williamstown, which is an extensive territory that includes the major areas of Connecticut, New York, Pennsylvania, Maryland, Washington D.C., and as far west as Lancaster County, Pennsylvania.

Gilmartin credits Company Wrench's success and growth to the company's distinct outlook on business. "We have a different mentality here," he explains. "Every employee at Company Wrench has a 24/7, boots on the ground, out in the field attitude; instead of the typical mind-set of a nine-to-five job.



Because of our attitude, our customers utilize Company Wrench as a partner on projects rather than a traditional equipment dealer. They look to our sales group as consultants rather than salespeople. Many customers call us multiple times a day while they're working onsite. It's our dedication to our customers that delivers their ultimate satisfaction and return for business."

The growth of Company Wrench throughout the United States has also been fueled by an expansion of services the business provides. What began as the company's initial offering of dust machines created from renovated snow blowers, has developed into what is known today as CW Machine Worx, Company Wrench's manufacturing business which offers a full line of dust suppression equipment. Company Wrench has also developed its own engineering department, where the designing, building and testing of equipment enhancements for the company's rental fleet or customer's equipment takes place. Company Wrench provides these heavy machinery conversion services to equipment companies and customers all over the country.

High reach and long reach excavators, material handling equipment, stick and boom modifications and cab tilt and mounting brackets are just some of the customized equipment that Company Wrench now manufactures; and the company's established fabrication department gave them the ability to manufacture everything from custom brackets and links for attachments, to custom boom and stick configurations. In addition, the expansion of the parts department at Company Wrench, has given customers a one stop shop for top-quality, brand named parts, plus easy access to knowledgeable experts. Company Wrench is proud of these enhancements to their business, which have allowed the company to expand and meet the changing needs of their customers.

Success for Company Wrench not only comes from their dedication to superior customer service and top-notch service offerings, but also from their dedication to others who have helped them succeed. Since the re-launch of KOBELCO Construction Machinery USA as an independent brand in 2013, Company Wrench has supported and represented the company. Both Company Wrench and KOBELCO have expanded and grown through their partnership.

The new Company Wrench facility in N.J. is an official KOBELCO dealership for the Philadelphia Metro area and will be representing the full KOBELCO line of excavators. The N.J. facility's sales territory of KOBELCO excavators covers more than half the state of New Jersey, as well as nine counties in south eastern Pennsylvania.



Company Wrench has a clear-cut vision for their new facility as a KOBELCO dealership. “We want to develop the KOBELCO brand to the point it holds the market share it once had,” explains Gilmartin. “There isn’t one machine I wouldn’t put a KOBELCO neck and neck with. I walk onto every job site and pitch KOBELCO because of their reliability. Working with KOBELCO has allowed Company Wrench to continuously exceed our customers’ expectations. Other manufacturers tell us that our urgent requests are impossible to meet. KOBELCO doesn’t. When we have an urgent request, KOBELCO always gathers up their team and resources to make it happen. They not only keep us happy as a dealer, but they keep our customers happy, too.”

Company Wrench offers high reach and long reach excavators, material handling equipment, skid steers, mini excavators, wheel loaders, crushers, and screeners, as well as a full line of self-contained dust suppression equipment and services customers across the construction, demolition, scrap and recycling industries. Company Wrench offers KOBELCO excavators for sale or rent, as well as full service maintenance and parts. For more information on Company Wrench or KOBELCO excavators currently in stock please call 1-866-262-4181 or visit www.companywrench.com.

KOBELCO Construction Machinery USA is dedicated to producing a full range of crawler excavators in the 3,000 lb. to 184,000 lb. classes for the rental, landscape, construction, aggregate, roadbuilding, material handling, site preparation, recycling and ancillary markets, including zero tail swing, standard, long-reach and compact models. KOBELCO is well-known worldwide as The Excavator Authority for its steadfast focus on improving and enhancing its singular line of products. KOBELCO machines are well-known for their advanced technologies, including an innovative noise and dust reduction system, advanced hydraulic circuitry for reduction of pressure loss and superior fuel efficiency.

For more information on KOBELCO Construction Machinery USA or KOBELCO products, please visit www.KOBELCO-USA.com or call 281-888-8430.

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Photo Caption 1: KOBELCO's SK85CS outside of the new Company Wrench facility in Williamstown, N.J.



Photo Caption 2: One of the ten full-service bays featured inside the new Company Wrench facility.



Photo Caption 3: New employee offices will be located in the front of the N.J. Company Wrench facility.